

June 2017

Optimisation Project

Salmeterol

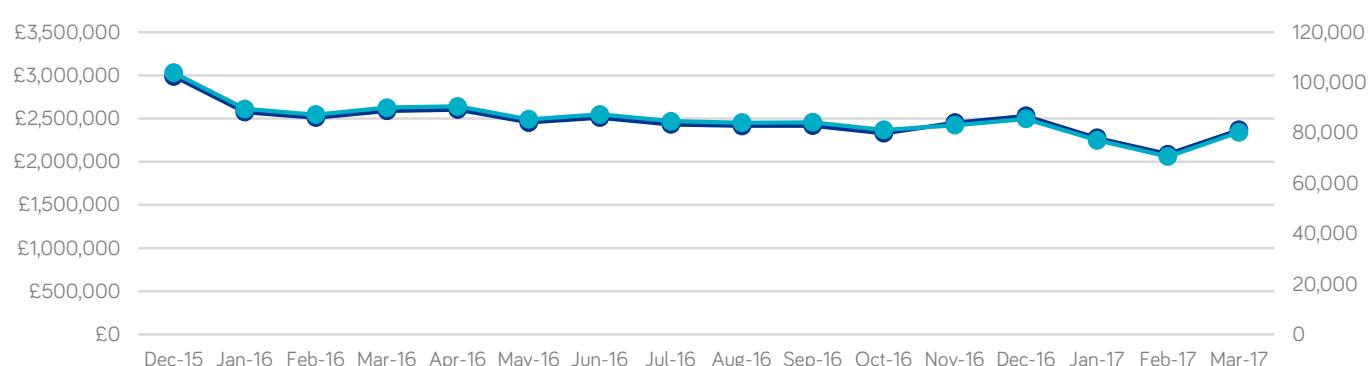
Realising Your Potential

UPDATE

Salmeterol

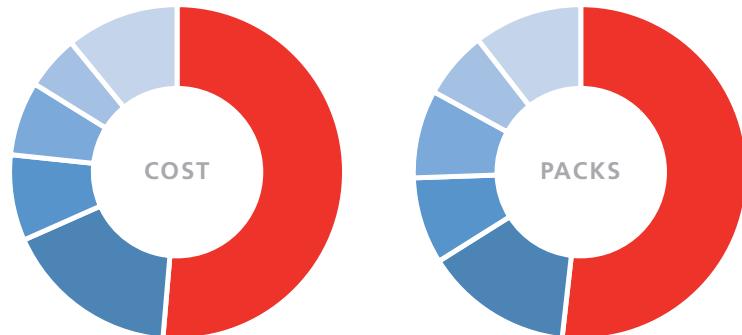
MARCH 2017 EPACT & JUNE DRUG TARIFF

COST & PACKS BY MONTH



COST & PACKS / MARCH 2017 PRESCRIBING DATA

DRUG	COST	PACKS
Salmeterol MDI	51%	52%
Serevent Accuhaler	17%	14%
Serevent MDI	8%	8%
Oxis Turbohaler	7%	9%
Easyhaler Formoterol	5%	7%
Other	11%	10%



COST-EFFECTIVE CHOICES



MDI Soltel - £19.95

Dry Powder Formoterol Easyhaler - £23.75

BACKGROUND

Salmeterol currently costs the NHS more than £22 million per annum. There is finally a cost-effective brand of Salmeterol MDI available to prescribers called Soltel. Soltel 25mcg MDI has a list price of £19.95 offering savings of 30% compared to Serevent MDI or generically prescribed Salmeterol MDI. This cost effective MDI prescribing option joins the existing cost effective dry powder prescribing option of Formoterol Easyhaler.

There are currently more than 70,000 Long Acting Beta2 Agonists packs per month prescribed in Primary

Care across England costing more than £2million each month. 8% of this utilisation is Serevent MDI, 53% is Salmeterol MDI, 14% is Serevent Accuhaler. All of this Salmeterol utilisation is being reimbursed at the original brand tariff. Soltel MDI has equivalent dosing and costs just £19.95 per pack providing a very significant saving for your CCG.

Formoterol Easyhaler has the potential to save in excess of £2 million in relation to existing dry powder Long Acting Beta2 Agonists inhaler utilisation.

Cost-Effective Choices

Soltel - £19.95

(Salmeterol 25mcg/dose inhaler CFC free/ 120dose unit)

Soltel has recently been launched as a cost-effective option for Long Acting Beta2 Agonists. It allows direct optimisations from generic Salmeterol MDI with National NHS savings of £5 million per year.



Formoterol Easyhaler - £23.75

(Formoterol 12 mcg /dose dry powder inhaler /120dose unit)

Where a high dose Long Acting Beta2 Agonist is required the most cost-effective option is the 120 dose Formoterol Easyhaler costing £23.75.



TARIFF PRICE

Soltel 25 mcg	£19.95
Easyhaler Formoterol 12 mcg	£23.75
Oxis Turbohaler 12 mcg	£24.80
Oxis Turbohaler 6 mcg	£24.80
Serevent MDI 25 mcg	£29.26
Generic Salmeterol MDI 25 mcg	£29.26
Atimos Modulite 12 mcg	£30.06
Onbrez Breezhaler 150 mcg	£32.19
Onbrez Breezhaler 300mcg	£32.19
Serevent Accuhaler 50 mcg	£35.11

All impact500 projects have been updated with March 2017 prescribing data. Please log in to the interface to see your regional savings analysis down to individual practice level.

Go to: www.nhspathways.org

Please use your log in credentials previously issued to all CCGs
by the impact500 team

If you have forgotten your username and password or are having difficulties logging in please contact us using the details below.

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For more information please refer to the full report found in the impact500 project library

library.impact500.org.uk/docs/impact500-Salmeterol.pdf